

Message Text

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PAGE 01 SAO PA 02354 091815Z

ACTION EB-08

INFO OCT-01 ARA-14 ISO-00 COME-00 /023 W

-----034054 100446Z /12

R 091715Z SEP 77

FM AMCONSUL SAO PAULO

TO SECSTATE WASHDC 7983

INFO AMEMBASSY BRASILIA

AMCONSUL RIO DE JANEIRO

AMCONSUL SALVADOR

AMCONSUL PORTO ALEGRE

AMCONSUL RECIFE

UNCLAS SAO PAULO 2354

FROM EMBASSY COMMERCIAL COUNSELOR FOR EB/OCA AND USDOC/BIC/
OIM - MARINO

E.O. 11652: N/A

TAGS: BEXP, XM

SUBJECT: LATIN AMERICA COMMERCIAL OFFICERS CONFERENCE

REF: STATE 209371

1. BRASILIA SHOULD BE REPRESENTED BY COMMERCIAL OFFICER JOHN BASH. SINCE THE COMMERCIAL COUNSELOR IS RESIDENT IN SAO PAULO, MR. BASH IS THE ONLY FULL-TIME COMMERCIAL OFFICER RESIDING IN BRASILIA AND IS INTIMATELY INVOLVED IN DEALINGS WITH THE GOB RELATING TO OPERATION OF THE SAO PAULO TRADE CENTER.

2. REFTEL LISTS THOMAS CASWELL AS INVITEE FROM PORTO ALEGRE. CASWELL'S POSITION (AND THE INCUMBENT) HAS BEEN TRANSFERRED FROM PORTO ALEGRE TO THE COMMERCIAL SECTION IN SAO PAULO. WE RECOMMENDED THAT AN INVITATION BE EXTENDED TO FRED EXTON, WHO WILL BECOME PRINCIPAL OFFICER AT PORTO ALEGRE IN JANUARY 1978 AND WILL BE RESPONSIBLE FOR THAT POST'S COMMERCIAL BACKGROUND, IS BRANCH PUBLIC AFFAIRS OFFICER AT BELO HORIZONTE.
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3. WE WOULD ALSO LIKE TO PROPOSE THAT PETER WHITNEY, PRINCIPAL OFFICER AT SALVADOR, AND MARVIN J. HOFFENBERG, PRINCIPAL OFFICER AT RECIFE BE INVITED TO ATTEND. THESE ARE BOTH COMMERCIAL INTEREST POSTS AT WHICH THE PRINCIPAL OFFICER IS RESPONSIBLE FOR ALL THE COMMERCIAL WORK.

4. SINCE THE TRAVEL COST WOULD BE MINIMAL (ABOUT \$65), YOU MAY WISH TO CONSIDER INVITING A SECOND OFFICER FROM RIO DE JANEIRO. IF THIS IS ACCEPTABLE, WE WOULD PROPOSE LARRY BENEDICT, WHOSE TIME IS DEVOTED 100 PER CENT TO COMMERCIAL WORK. CHAPIN

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Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition History: n/a
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